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# 投資人關係

## 致伸科技 2023 第二季財務報告

## Primax Speakers

YY Hsiao

General Manager | CFO |  
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## Meeting Agenda

Quarterly Results  
& Update

30'

Trends & Growth  
Opportunities

10'

Investor Questions  
& Feedback

20'

## Safe Harbor And Disclaimer

[致伸科技](#)的簡報包含具有重大風險和不確定性的前瞻性聲明。前瞻性陳述通常與未來的事件或未來的財務或經營業績有關。在這種情況下，您可以識別前瞻性語句，因為它們包含諸如「可能」之類的單詞，「將會」、「應該」、「預期」、「計畫」、「預測」、「可能」、「打算」、「目標」、「專案」、「盤算」、「相信」、「估計」、「預估」、「潛在」或「繼續」，或這些詞或其他類似的術語或這些意思相反或負面的詞，涵蓋我們的期望、策略、計畫或意圖。

由於一些重要因素造成的風險和不確定性，實際結果可能與前瞻性聲明中所包含的內容有重大差異。這些因素包括但不限於：致伸科技競爭激烈的環境、致伸科技業務的週期性性質、致伸科技開發新產品的能力、以及致伸科技在新業務發展中的成功執行等等。

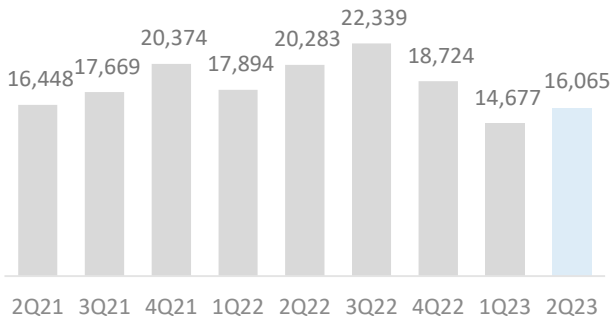
本簡報中的所有前瞻性聲明都是根據截至目前可獲取資訊為基礎的，致伸科技不承擔任何義務更新這些前瞻性聲明，及更新未來的事件。同樣的，致伸科技也不承擔任何義務更新實際結果可能與前瞻性聲明中預期的內容有重大差異的原因，即使將來致伸科技取得新的資訊。

# 致伸科技第二季亮點

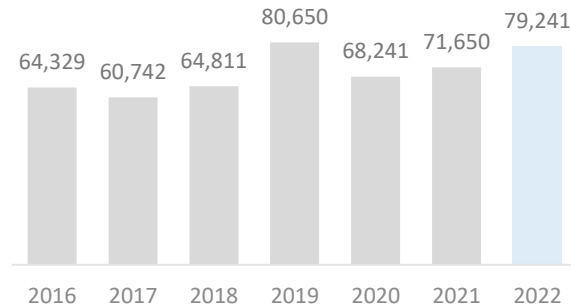
**第二季合併營收為  
NTD 160.7億元  
季增 9.5%**

**第二季毛利率為  
15.9% 年增 2.4ppt**

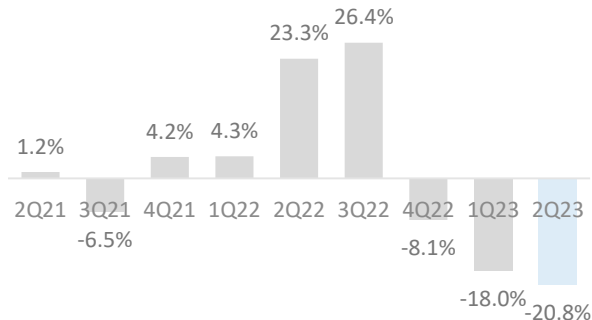
季營收 (NTD 百萬)



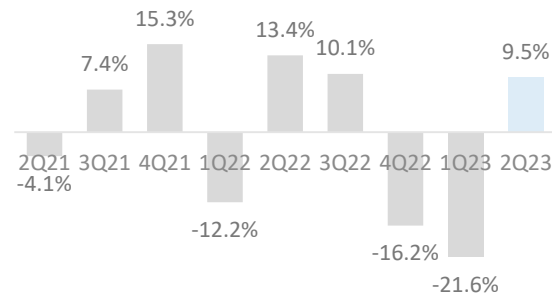
年營收 (NTD 百萬)



季營收年成長率 (%)



季營收季成長率 (%)



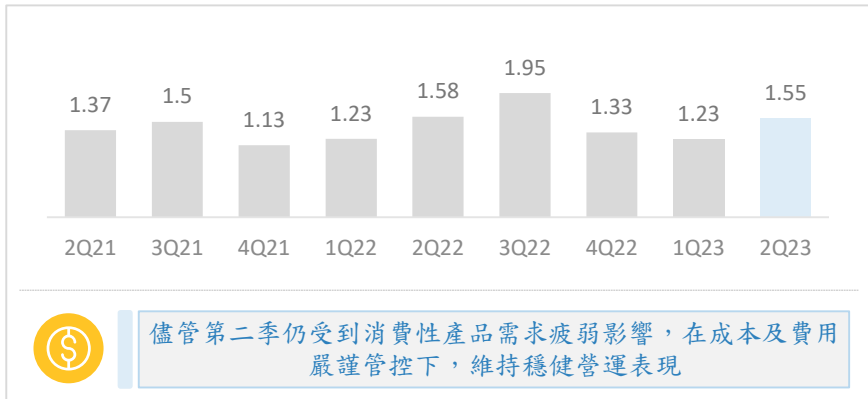
- 因整體市場疲弱，資訊產品呈現年衰退，PC/筆電/電競及多功能事務機等需求放緩
- 智慧生活產品亦因消費端需求疲軟影響聲學營收
- 車用/智慧物聯因受到訂單遞延出貨及新產品轉換影響，第二季呈現年衰退

# 致伸科技財務簡覽表

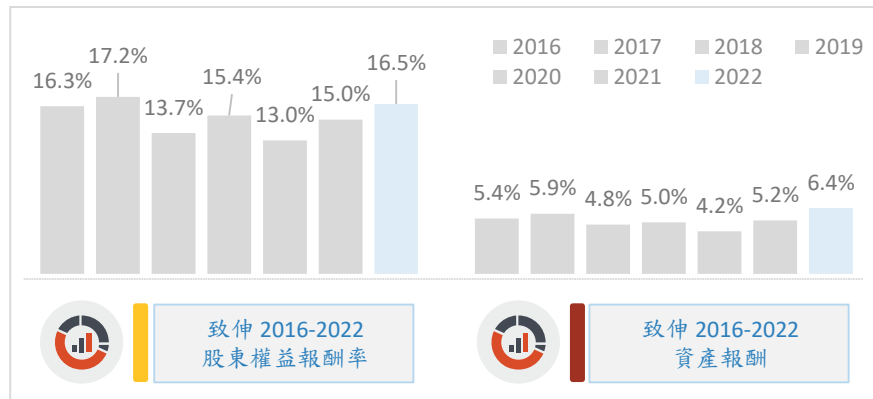
致伸第二季亮點－稅前利益、毛利率、營業利益率、每股盈餘、股東權益報酬率、資產報酬率



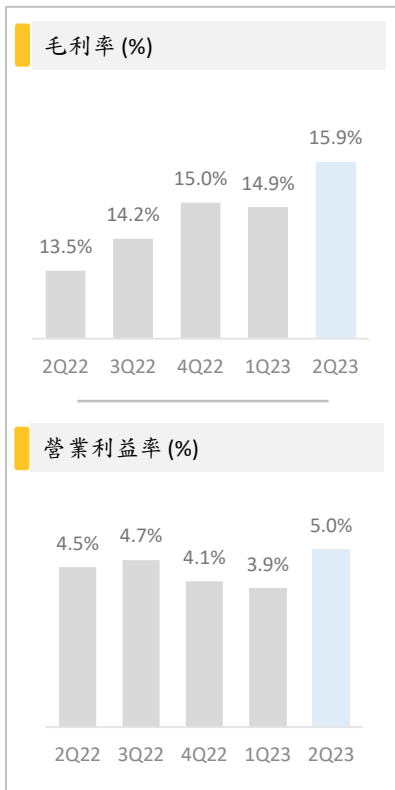
季度每股盈餘 (NTD)



股東權益報酬率 & 資產報酬率 (%)



# 致伸科技2023年第二季損益表



(NTD 百萬)	2Q 2023	1Q 2023	2Q 2022	QoQ	YoY	1H 2023	1H 2022	YoY
營業收入	16,065	14,677	20,283	9.5%	-20.8%	30,742	38,178	-19.5%
銷貨成本	13,503	12,486	17,536			25,989	33,179	
營業毛利	2,562	2,191	2,747	16.9%	-6.7%	4,753	4,999	-4.9%
毛利率 (%)	15.9%	14.9%	13.5%	1.0 ppt	2.4 ppt	15.5%	13.1%	2.4 ppt
營業費用	1,761	1,619	1,827			3,381	3,466	
營業費用率 (%)	11.0%	11.0%	9.0%	-0.1 ppt	2.0 ppt	11.0%	9.1%	1.9 ppt
<b>營業利益</b>	<b>801</b>	<b>572</b>	<b>920</b>	<b>40.1%</b>	<b>-13.0%</b>	<b>1,373</b>	<b>1,533</b>	<b>-10.5%</b>
營業利益率 (%)	5.0%	3.9%	4.5%	1.1 ppt	0.5 ppt	4.5%	4.0%	0.5 ppt
業外收益	155	141	38			296	113	
稅前利益	956	712	959	34.2%	-0.3%	1,668	1,646	1.4%
所得稅	187	139	201			326	346	
<b>淨利</b>	<b>769</b>	<b>573</b>	<b>758</b>	<b>34.2%</b>	<b>1.5%</b>	<b>1,343</b>	<b>1,300</b>	<b>3.2%</b>
淨利率 (%)	4.8%	3.9%	3.7%	0.9 ppt	1.1 ppt	4.4%	3.4%	1.0 ppt
淨利歸屬母公司業主	699	555	711	26.0%	-1.7%	1,254	1,263	-0.7%
每股盈餘 (NTD)	1.55	1.23	1.58	26.0%	-1.9%	2.78	2.81	-1.1%

# 致伸科技資產負債表

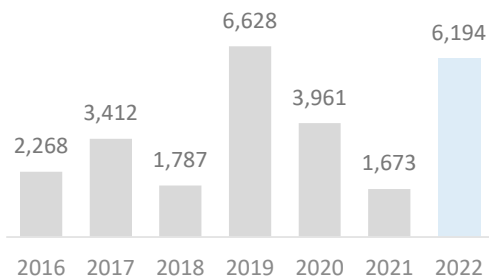


(NTD 百萬)

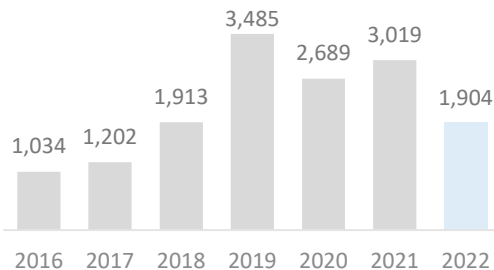
	2Q 2023	1Q 2023	4Q 2022	3Q 2022	2Q 2022
<b>現金</b>	<b>10,923</b>	<b>7,158</b>	<b>6,285</b>	<b>6,713</b>	<b>5,087</b>
應收帳款與票據	15,011	13,086	14,338	16,639	15,340
庫存	8,107	8,627	9,354	10,302	12,984
<b>流動資產</b>	<b>35,799</b>	<b>32,038</b>	<b>33,260</b>	<b>39,276</b>	<b>40,261</b>
固定資產	8,061	8,220	8,247	8,083	7,846
<b>總資產</b>	<b>49,605</b>	<b>45,988</b>	<b>47,264</b>	<b>53,340</b>	<b>54,111</b>
<b>應付帳款與票據</b>	<b>13,238</b>	<b>12,300</b>	<b>14,039</b>	<b>16,177</b>	<b>15,869</b>
短期借款	2,974	1,373	489	3,510	6,145
其他	0	0	0	435	407
<b>流動負債</b>	<b>28,249</b>	<b>23,369</b>	<b>25,336</b>	<b>31,086</b>	<b>32,546</b>
長期借款	464	464	464	978	1,555
<b>總負債</b>	<b>31,952</b>	<b>26,986</b>	<b>28,970</b>	<b>35,619</b>	<b>37,605</b>
<b>股東權益</b>	<b>17,654</b>	<b>19,002</b>	<b>18,294</b>	<b>17,721</b>	<b>16,506</b>
<b>淨負債權益比 (%)</b>	<b>-42%</b>	<b>-28%</b>	<b>-29%</b>	<b>-13%</b>	<b>16%</b>

# 致伸科技現金流量表

營運活動現金流量 (NTD 百萬)



資本支出 (NTD 百萬)



(NTD 百萬)

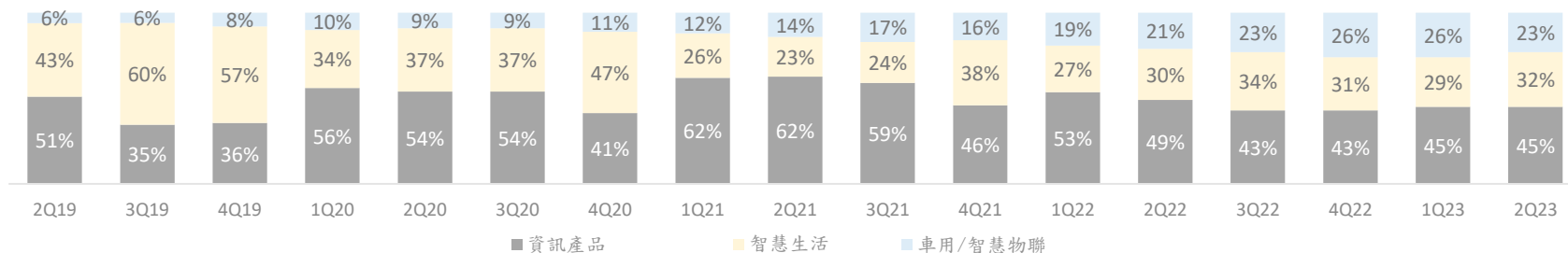
	2Q23 YTD	1Q23 YTD	4Q22 YTD	3Q22 YTD	2Q22 YTD
<b>營業活動之現金流量</b>	<b>2,995</b>	<b>379</b>	<b>6,194</b>	<b>3,658</b>	<b>(1,028)</b>
- 稅前淨利	1,668	712	3,629	2,836	1,646
- 折舊與攤提	962	485	1,887	1,409	938
- 應收票據與帳款	873	1,262	(2,066)	(3,975)	(1,890)
- 應付票據與帳款	(800)	(1,739)	(3,655)	(1,516)	(1,824)
- 庫存	1,247	727	3,811	2,863	180
- 其他營業活動	(955)	(1,069)	2,588	2,041	(78)
<b>投資活動之現金流量</b>	<b>(579)</b>	<b>(383)</b>	<b>(534)</b>	<b>(1,718)</b>	<b>(3,136)</b>
- 固定資產	(665)	(355)	(1,904)	(1,424)	(863)
- 其他投資活動*	86	(28)	1,370	(294)	(2,273)
<b>財務活動之現金流量</b>	<b>2,382</b>	<b>838</b>	<b>(4,533)</b>	<b>(507)</b>	<b>4,146</b>
- 短期借款	2,485	884	(1,541)	1,479	4,114
- 長期借款	0	0	(997)	(48)	501
- 現金股利			(1,411)	(1,411)	
- 其他財務活動	(103)	(46)	(584)	(527)	(469)
<b>本期淨現金增加數</b>	<b>4,797</b>	<b>834</b>	<b>1,128</b>	<b>1,433</b>	<b>(19)</b>
匯率變動之影響	(159)	39	318	441	266
期初現金餘額	6,285	6,285	4,839	4,839	4,839
期末現金餘額	10,923	7,158	6,285	6,713	5,087

Note: \*Financial Assets Measured At Amortized Cost

# 致伸科技營收比重

營收比重能更有效呈現致伸成長動能及未來趨勢

\*由於四捨五入加總不一定是100%



(Growth YoY, %)

分類更能呈現成長動能、未來趨勢

■ 2Q20 ■ 3Q20 ■ 4Q20 ■ 1Q21 ■ 2Q21 ■ 3Q21 ■ 4Q21  
 ■ 1Q22 ■ 2Q22 ■ 3Q22 ■ 4Q22 ■ 1Q23 ■ 2Q23



資訊產品



智慧生活



車用/智慧物聯

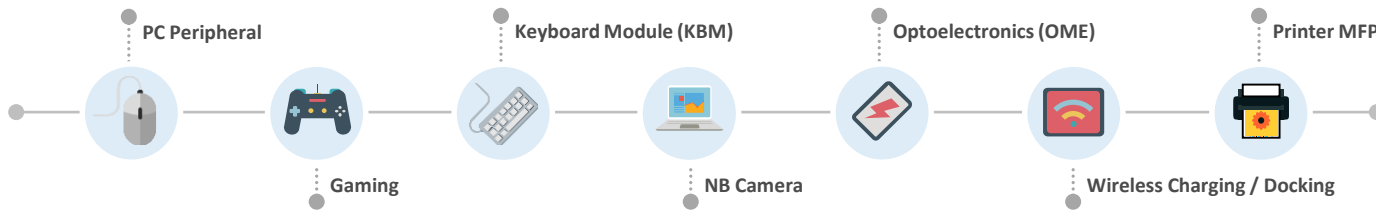


# 產品組合與應用

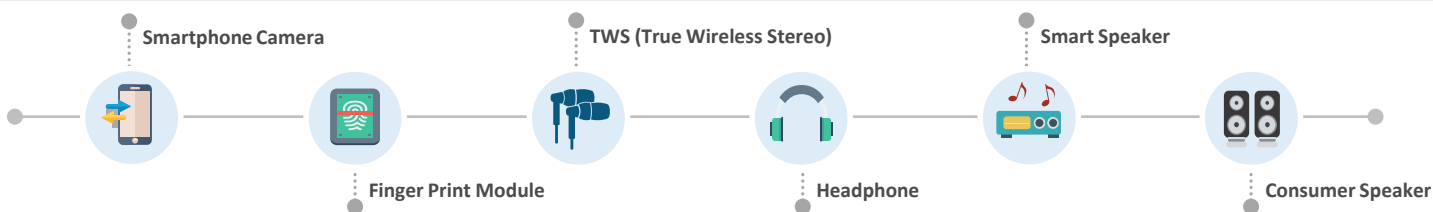
## 產品分類組合



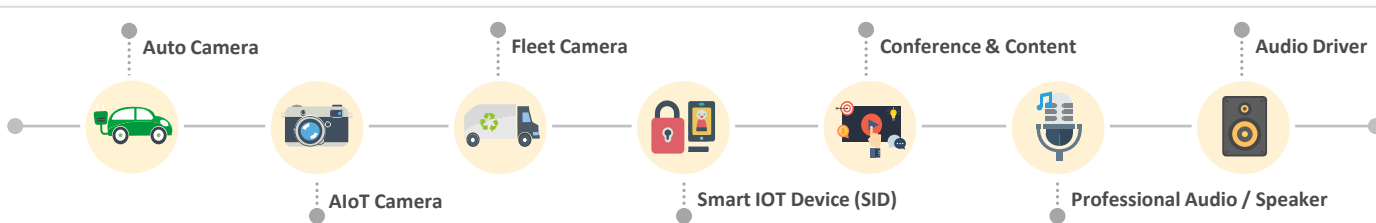
資訊產品



智慧生活

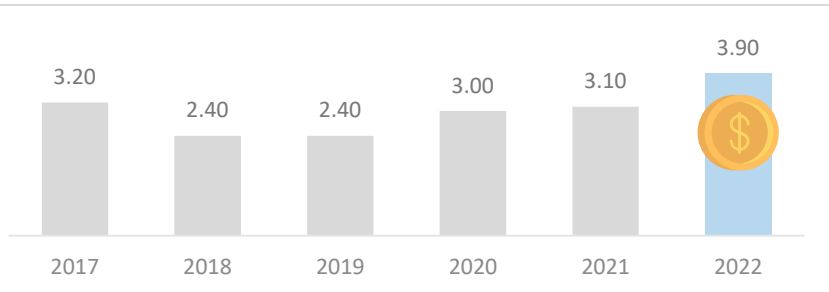


車用/智慧物聯

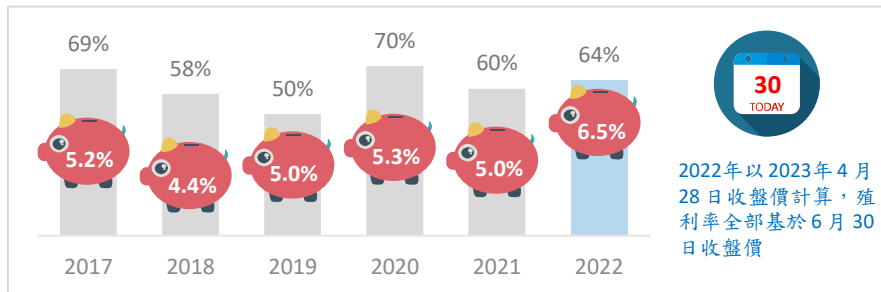


# 致伸科技現金股利、殖利率、財務報告行事曆

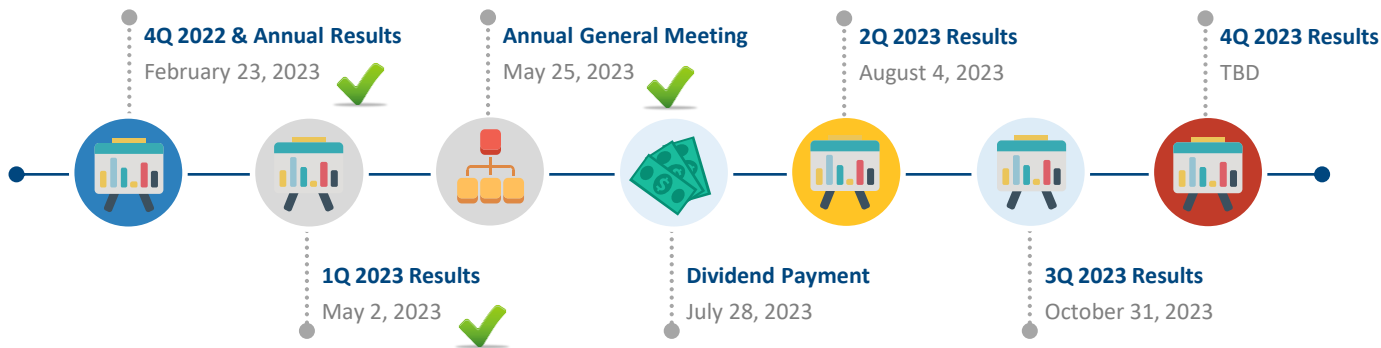
每股現金股利 (NTD)



現金股利發放率 & 殖利率 (%)



## 2023 財務報告行事曆及公司治理與 ESG 肯定



公司治理與  
ESG 獎項

- 台灣證交所上市公司治理評鑑前 5% (2016, 2017, 2019, 2020, 2021, 2022)
- TCSA 綜合績效獎-臺灣
- TOP50 永續企業獎、企業永續報告獎白金獎
- SGS 永續菁英獎

# 致伸科技 2023 第三季營運展望

## 2023 第三季營收展望

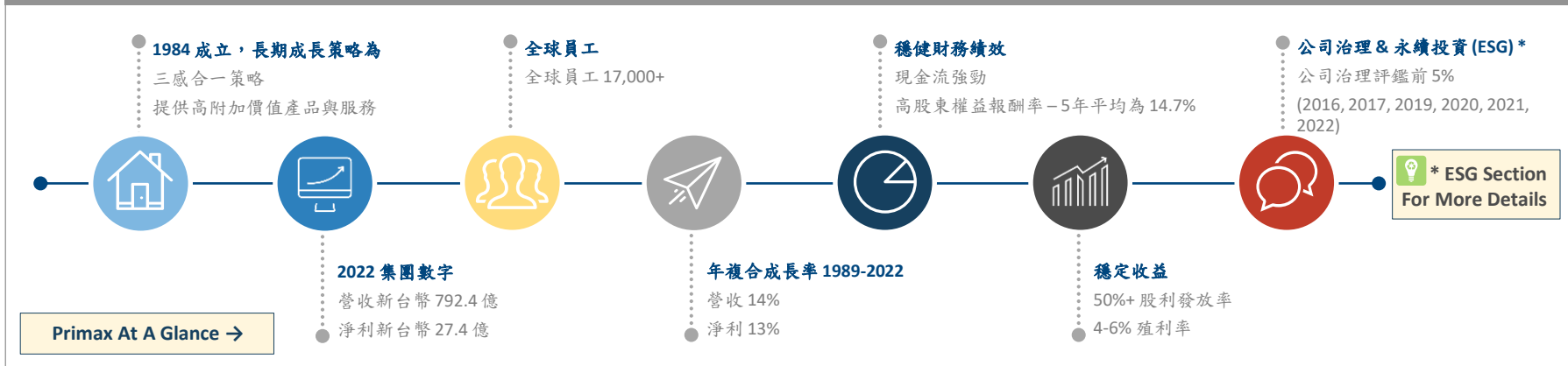
Revenue Segment	Growth	Remarks
 <b>營收展望</b>		<ul style="list-style-type: none"> <li>✓ 第三季營收將年減雙位數</li> <li>✓ PC 市場需求較為疲弱</li> <li>✓ 消費性聲學產品需求疲軟</li> </ul>
 <b>資訊產品</b>		<ul style="list-style-type: none"> <li>✓ 印表機及多功能事務機需求放緩</li> <li>✓ PC 及電競等需求將呈現年衰退</li> <li>✓ 部分電競急單湧入</li> </ul>
 <b>智慧生活</b>		<ul style="list-style-type: none"> <li>✓ 受去年高基期影響，第三季營收將呈現年減</li> <li>✓ 因消費端需求疲弱，影響消費性聲學出貨</li> </ul>
 <b>車用/ 智慧物聯</b>		<ul style="list-style-type: none"> <li>✓ 新事業產品比重穩健成長</li> <li>✓ 部分專案因整體景氣不穩定遞延，然AIoT (B2B)新專案將陸續挹注</li> </ul>

## 2023 第三季獲利展望

Profit Segment	Growth	Remarks
 <b>獲利展望</b>		<ul style="list-style-type: none"> <li>✓ 受去年高基期影響，第三季獲利將呈現年減</li> <li>✓ 毛利及營業利益率因產品組合優化呈年成長，公司仍持續嚴格管控費用</li> </ul>
 <b>資訊產品</b>		<ul style="list-style-type: none"> <li>✓ 資訊產品將有顯著的成本管控</li> <li>✓ 營收衰退導致營業費用率偏高</li> </ul>
 <b>智慧生活</b>		<ul style="list-style-type: none"> <li>✓ 第三季獲利將呈現年減</li> <li>✓ 消費性聲學需求疲弱影響整體聲學獲利</li> </ul>
 <b>車用/ 智慧物聯</b>		<ul style="list-style-type: none"> <li>✓ 新事業產品有較高的毛利率，待經濟規模顯現</li> </ul>

# 致伸科技綜覽、長期成長策略與核心競爭力





致伸科技憑藉獨特定位與產品核心技術能力，營運穩健成長

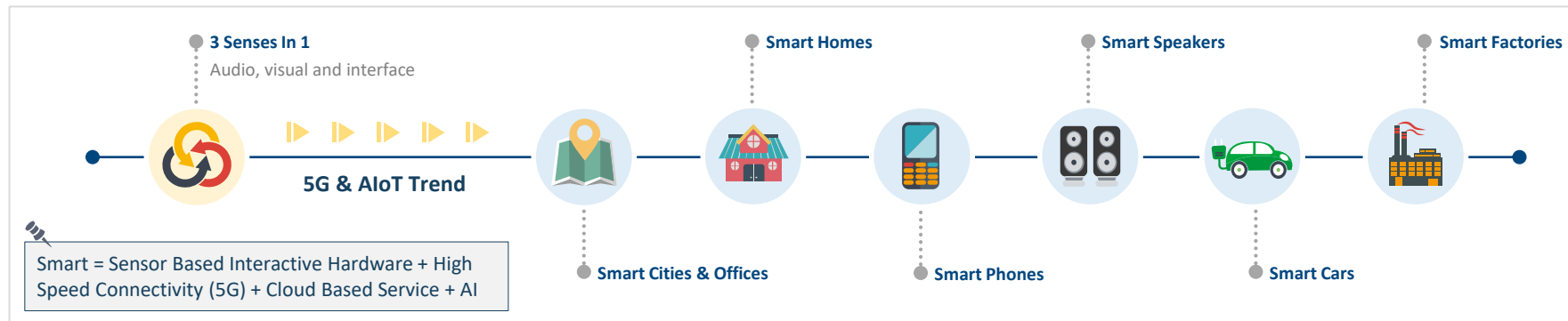


獨特產品定位 三感合一核心能力	持續投資新技術	設計製造提供商	著重高附加價值產品	彈性且多元的 製造及研發據點
<ul style="list-style-type: none"> <li>✓ 三感合一策略</li> <li>✓ 重視產品附加價值</li> <li>✓ 一站式解決方案</li> <li>✓ 視覺影像、聲學、人機介面專業</li> </ul>	<ul style="list-style-type: none"> <li>✓ 自 1984 年成立以來的優良紀錄</li> <li>✓ 藉由產品週期進行創新轉型</li> <li>✓ 朝新技術領域邁進</li> </ul>	<ul style="list-style-type: none"> <li>✓ 定位為提供完整的设计服務供應商</li> <li>✓ 產品設計到製造與客戶共同開發</li> <li>✓ 彈性策略與客戶建立長期及穩定合作關係</li> </ul>	<ul style="list-style-type: none"> <li>✓ 減少 me-too 生意</li> <li>✓ 開發高毛利且高附加價值產品</li> <li>✓ 與雲端軟體服務商成為長期合作夥伴, 提供硬體設備及技術支援</li> </ul>	<ul style="list-style-type: none"> <li>✓ 中國、泰國、捷克與墨西哥生產基地</li> <li>✓ 新加坡財務中心</li> <li>✓ 美國早期研發技術團隊</li> <li>✓ 台灣及英國研發及試產中心</li> </ul>

# 萬物智慧聯網趨勢：邁向全方位智慧生活

三感合一硬體解決方案供應商

居家辦公	物聯網 / AI智慧物聯	智慧家庭	車用及電動車應用	新聲學技術領域
 <p>Conference, Webcam</p>	 <p>Fleet Management, Smart Access, Public Safety, Surveillance</p>	 <p>Smart Access (Smart Lock, Smart Doorbell)</p>	 <p>Car ADAS (Visual), Car Audio</p>	 <p>Hearing Aid, New Variation Of Audio</p>



# 資訊產品為致伸的產品核心

## Information Products Sales Contribution To Primax

2021 Sales As A Percent  
Of Total (%)



2022 Sales As A Percent  
Of Total (%)



## Information Products Highlights For The Year

### Key Highlights And Main Strategies



- ✓ Expecting higher wallet share for keyboard module
- ✓ Higher forcepad penetration in Windows NB will translate to increased sales and improve margins
- ✓ MFP business with high margins and limited competition
- ✓ **New businesses such as content creation products provide fresh growth drivers**

## Provide Full Integration And Compatibility

### CORE TECHNOLOGY WITH AET & LAB 2.0

TRACKPAD



KEYBOARD



MOUSE



### SMARTER INTERFACE DEVICES

DOCKING/  
WIRELESS CHARGING



CONTENT CREATION  
PRODUCT



### BUSINESS EQUIPMENT

MULTI-FUNCTION PRINTER



PHOTO PRINTER



# 智慧生活產品著重在高階聲學應用

## Smart Lifestyle Sales Contribution To Primax

2021 Sales As A Percent  
Of Total (%)



2022 Sales As A Percent  
Of Total (%)



## Smart Lifestyle Highlights For The Year

### Key Highlights And Main Strategies



- ✓ A focus on higher margin products
- ✓ Increase high-end consumer audio to improve margins
- ✓ Primax + Tymphany synergy is well positioned to capture market growth opportunity

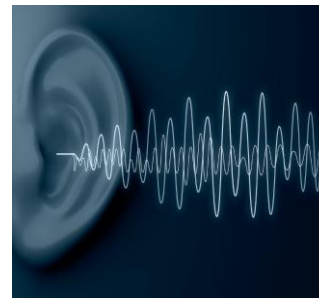
**TYMPHANY**

TYMPHANY is a market leader in the audio segment offering a full range of products

## Well Positioned In Audio Segment

### Speaker & OTE Headphone

Be the go to supplier for major international brands, where the industry's entry barrier is based on scale and expertise



### TWS (True Wireless Stereo) & Hearing Aid

Hearing aid offers future growth opportunity

# 車用及智慧物聯成長動能強勁

## Auto / AIoT Sales Contribution To Primax

2021 Sales As A Percent Of Total (%)



2022 Sales As A Percent Of Total (%)



## Auto / AIoT Highlights For The Year

### Key Highlights And Main Strategies



- ✓ Focus on automotive, public safety and professional audio
- ✓ Car ADAS demand would remain strong thanks to existing and new clients
- ✓ While gross margin would see marginal improvement, operating margin would continue to improve significantly from scale
- ✓ Expanding into industrial and wearables (AR/VR/MR) for future long-term growth

## Leverage Core Competencies For Diversification

### AUTOMOTIVE – PARTNERSHIP WITH EV / TRADITIONAL CAR MANUFACTURER

ADAS  
(ADVANCED DRIVER ASSISTANCE SYSTEM)



AVAS  
(ACOUSTIC VEHICLE ALERT SYSTEM)



**Potential robust growth in EV market** | Well positioned to take advantage of current trends

### AIOT – IN VARIOUS APPLICATIONS

SMART  
ACCESS



PUBLIC  
SAFETY



FLEET  
MANAGEMENT



DASH CAM



AR/VR/MR



PROFESSIONAL  
AUDIO









**Value Add Products** | Higher value add / higher ASP / mid-volume

**Vertical Integration** | Capability in optical, ME, EE, FW, audio and video, and RF



# 致伸科技主要投資觀點

Key Investment Thesis	Why Primax?	Key Investment Thesis	Why Primax?
 <b>Growth Opportunities</b>	<ul style="list-style-type: none"><li>✓ 3 senses in 1 strategy</li><li>✓ Car electronics (EV/ ADAS/ AVAS/audio), fleet management</li><li>✓ AI enabled Public Safety segments<ul style="list-style-type: none"><li>• Passenger Safety</li><li>• Law Enforcement Safety</li><li>• Transportation Safety</li><li>• Campus &amp; Community Safety</li><li>• Broder &amp; Access Control</li></ul></li></ul>	 <b>Capital Deployment</b>	<ul style="list-style-type: none"><li>✓ Increase dividend payout</li><li>✓ Less capex and strong free cash flow generating ability</li><li>✓ Prudent M&amp;A plans</li></ul>
 <b>Capitalizing On Mega Trends</b>	<ul style="list-style-type: none"><li>✓ AIoT, smart home, 5G/ cloud/ AI, auto, new audio</li><li>✓ Wearables (AR/ VR/ MR) and robotics (industrial applications)</li></ul>	 <b>Shareholder Return</b>	<ul style="list-style-type: none"><li>✓ Historically paid out 50-70% of earnings as cash dividend</li><li>✓ Cash dividend yield of 4-6%</li><li>✓ ROIC &gt; 13% and ROE &gt; 15%</li></ul>
 <b>Margin And Profit Expansions</b>	<ul style="list-style-type: none"><li>✓ Better product and customer mix</li><li>✓ Increase new businesses and focus on low-medium volume but higher margin and/or ASP products</li></ul>	 <b>Sustainability, ESG And CSR</b>	<ul style="list-style-type: none"><li>✓ Management has strong commitment to ESG</li><li>✓ Primax is often ranked as one of the best ESG listed entities in Taiwan</li></ul>

# Net Zero

Accelerating Sustainability Goal  
With Net Zero Emissions By  
2025

# RE100

Pledging To Use 100% Green  
Energy By 2040

*NET ZERO  
2050*

## PRIMAX ESG HIGHLIGHTS

### LONG-TERM COMMITMENT AND SUSTAINABILITY PERFORMANCE

#### Achievements

- ✓ Joined RE100 with aims of becoming carbon neutral by 2040 and achieve net zero emissions by 2050
- ✓ Ranked top 5% for best corporate governance among all listed entities by Taiwan's FSC (2016, 2017, 2019, 2020, 2021, 2022)
- ✓ GHG emissions dropped 53.79% since 2019
- ✓ No violation of economic law, social law or related fines
- ✓ No child labor or forced compulsory labor
- ✓ Gender equality and zero tolerance on discrimination and harassment

# 致伸科技永續經營及 ESG 承諾

## Primax Management – A Long-Term Dedicated Commitment



### Sustainable ESG And Green Commitments

- ✓ Dedicated sustainability and ESG office led by Chairman, with annual reports submitted to Board of Directors regularly
- ✓ Publish certified sustainability annual reports in Chinese and English
- ✓ Transparent quarterly and regular financial disclosures in Chinese and English
- ✓ Establish system for long-term traceable trend and sustainable strategy on environmental (manufacturing) and social (labor) issues

#### FSC Corporate Governance Award



Ranked top 5% for best corporate governance among all listed entities by Taiwan's FSC (2016-2017, 2019-2022)

#### Taiwan TCSA Sustainability Award



TCSA Taiwan CSR Sustainability Platinum Award ranking top 100 among all listed companies

#### CommonWealth ESG Award



Ranked by Common Wealth Magazine as one of Taiwan's best ESG company (top 50 award)

#### HR Asia Best Company Award



HR Asia award as one of the best companies to work for in Asia (2021 & 2022)

#### DJSI Information Disclosure



Ranked top 5% among all the global ITC industry in Dow Jones Sustainability Indices information disclosure (CSA) in 2022

#### Joins RE100 Global Initiative











Joined RE100 on April 29, 2022 with aims of using 100% renewable energy and be carbon neutral by 2040

#### Net Zero Emissions By 2025



Committed to achieve net-zero emissions by 2050 and Primax has developed an outline to reach this goal

# 致伸科技對環境保護的承諾

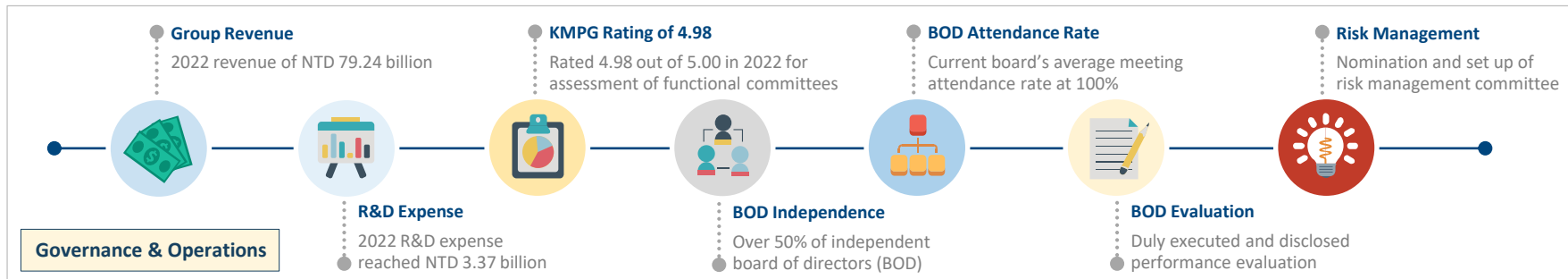
	Greenhouse Gas	Carbon Emission	Water Intensity	Energy Consumption	Green Environment
 <p><b>Primax Goals</b></p>	Setting stringent greenhouse gas (GHG) targets with deadlines	Committed target aiming to be carbon neutral by 2040 and achieving net zero emissions by 2050	Water conservation methods implemented in buildings and factories	Aims of cutting energy consumption while lifting ratio of renewables	Cutting hazardous substance usage and effective management
 <p><b>Achievements</b></p>	<ul style="list-style-type: none"> <li>✓ Since 2019 (base year), total GHG emissions by Primax Group is down 53.79%, while GHG emission intensity is down 52.96%</li> <li>✓ 32.61 M KWh of electricity were offset in 2022 or the equivalent of 18,447 tons of CO2e</li> </ul>	<ul style="list-style-type: none"> <li>✓ Setting carbon reduction goals based on SBTi</li> <li>✓ Adopted SGS TCFD for systematic identification and management of climate change risks, and received "Pioneer Award" for outstanding achievements</li> <li>✓ Joined RE 100 in 2022</li> </ul>	<ul style="list-style-type: none"> <li>✓ Active management and control of water usage at all offices, plants and facilities</li> <li>✓ Primax Group's water intensity decreased 13.99% compared to 2021</li> </ul>	<ul style="list-style-type: none"> <li>✓ Active management and control of energy consumption in all Primax facilities</li> <li>✓ Primax Group's energy intensity was down 5.98% compared to 2021</li> </ul>	<ul style="list-style-type: none"> <li>✓ Completed Ecodesign management system and environmental footprint database</li> <li>✓ Primax Group's total renewable energy consumed accounted for 32.60% of the total used electricity in 2021</li> </ul>
 <p><b>Certifications</b></p>	 <p>ISO 14064-1 verification Renewable energy certificates</p>	 <p>Adopted SBTi approach Joined and adopted TCFD framework and RE 100</p>	 <p>ISO 14046 verification Water footprint certificates</p>	 <p>ISO 50001 certification Energy management system installed</p>	 <p>ISO 14001 certification IECQ QC 080000 certification</p>

Note: \* Science Based Targets initiative (SBTi), Task Force On Climate-Related Financial Disclosures (TCFD)

# 致伸科技永續經營成果

## Primax's Major Sustainability Achievements in 2022

Carbon And Energy Intensity Reduction	Reaching Out And Social Care	Employee Training And Expenses	Female Participation And Gender Equality	Zero Violation And Penalty
 <ul style="list-style-type: none"> <li>✓ Major manufacturing sites cut CO2e emissions by 8,761 tons in a year</li> <li>✓ Energy intensity was down 5.98% compared to 2021</li> </ul>	 <ul style="list-style-type: none"> <li>✓ Paid time off to employees for volunteer work, with total budget of over NTD 7.97 mn</li> <li>✓ Sponsors numerous charities including KIST Taoyuan Elementary School since 2017</li> </ul>	 <ul style="list-style-type: none"> <li>✓ Total staff training reached 107,862 hours in 2022</li> <li>✓ All employees are required to participate in annual training sessions for business integrity and human rights</li> </ul>	 <ul style="list-style-type: none"> <li>✓ Female executives was 26% of total in 2022 and growing</li> <li>✓ Efforts to achieve no gender salary discrepancies</li> <li>✓ Zero tolerance policy against sexual harassment</li> </ul>	 <ul style="list-style-type: none"> <li>✓ No violation of economic law, social law or related fines</li> <li>✓ No product or service violated any health or safety regulations</li> <li>✓ No cybersecurity complaints</li> </ul>




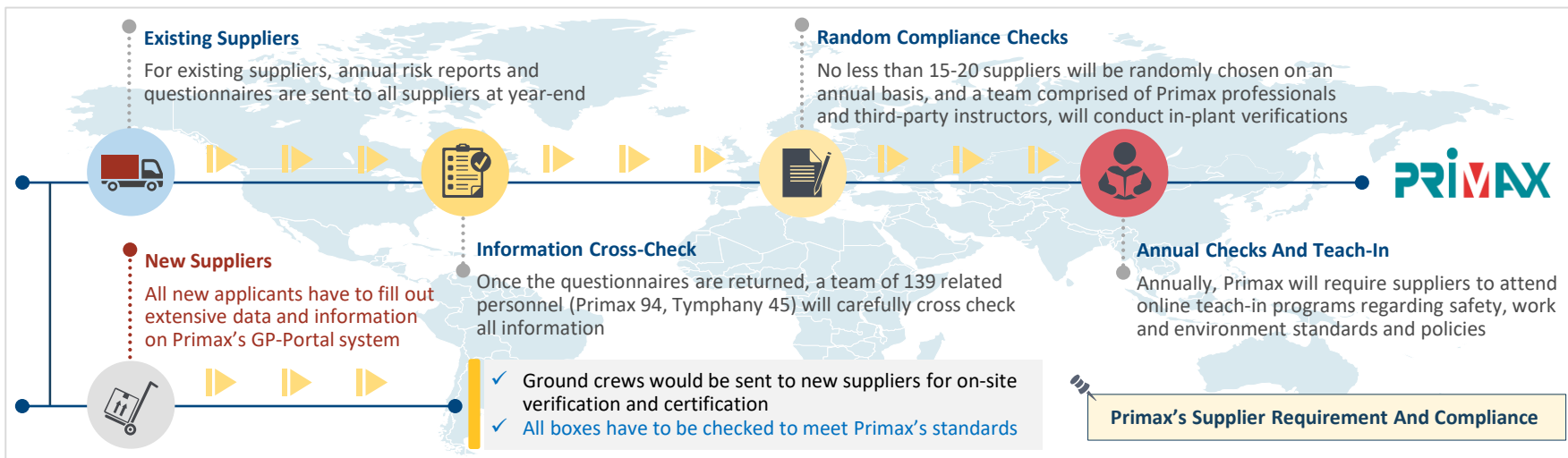
# 致伸科技對供應商之要求與規範

## Suppliers Complying To Primax Safety And Work Standards

2020 Suppliers	2021 Suppliers	YoY Growth
 <p><b>1,139</b> Year-end figures</p>	 <p><b>1,878</b> Year-end figures</p>	 <p><b>+ 64.9%</b> Year-end figures</p>

## Primax – Procurement Value From Qualified Suppliers

Supplier Certification And Procurement Value	Percent Of Total
 <ul style="list-style-type: none"> <li>✓ Safety and work policies are based on RBA standards and suppliers must comply</li> <li>✓ Total procurement value from qualified suppliers in 2021 was NTD 54 billion</li> </ul>	 <p><b>≈ 80%</b> of total revenue</p>





# Questions & Feedback

**PRIMAX**

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### About Primax Electronics

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[Primax Electronics](#) was founded in 1984 and is a leading supplier of IT, electronic and consumer solutions. The company is headquartered at Neihu Technology Park in Taipei City. Guided by the principle of "Global Operations with R&D and Smart Manufacturing in Taiwan", Primax now operates across Asia, The Americas and Europe. Highly-efficient production sites have been established in Taiwan, China and Thailand and the company has over 10,000 employees worldwide.

Seeing the potential of cloud technology and IoT, Primax has successfully developed human-machine interface products with touch, voice control, gesture recognition and wearable functions. Vision and video products have achieved notable successes in smart surveillance systems, mobile devices, smart homes, and advanced driver assistance systems. Our insistence on maintaining high yields as well as high quality in manufacturing and development is backed by our technical expertise. Our implementation of smart system engineering has also made us an indispensable partner for leading international brands and has allowed us to build up the energy needed for future growth.

For the latest news from Primax Electronics, visit our [website](#) or follow us on  

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